

Merry Christmas

Happy New Year

\* May You Enjoy the Peace of this Season \*

# DAVID'S POSITIVE HOME NEWS

www.davidcathers.com

December 2009 / Volume 9, Issue 12

## Thank You To All in The Community that came Together for The Basket Brigade



Between 200 to 300 volunteers this year helped assemble and deliver baskets.

**B**ecause of your *Gift of Giving* this year we provided 294 baskets to families in need. That means 1214 people had a meal this Thanksgiving because of your generous donations of time and money.

The turnout for both days was *Amazing*! On Tuesday normally we set up everything. Sort the food and send shoppers for anything we may still need. This usually happens from 5:00 pm until about 8:00pm. We probably had over 150 people show up so all the sorting and set up was done at 5:45pm.

Then on Wednesday morning we kicked it into gear at 11:00 am. **Again You Showed Up in MASSES.** (200 to 300). Even as we tried to slow things down, we were done and all deliveries were out the doors by 2:45pm.

Thank you to those who came later and helped with the last minute clean up. (Breaking down cardboard boxes, etc.).

As you know we are **Thankful to EVERY Person that helped.** Each year more and more wonderful people in this community come together and give us a hand. I try to get you to write down your names and numbers so I can call you to say thanks and call you the next year to come join us again. Many of you have told me "Don't Worry I just want to be here and I'll be back next year".

**You're All AWESOME!**



Look at all that food and the helpers



Just a few of the baskets lined up for delivery.

*Ready for Doorbell Ditch*



Loaded up and ready to deliver. Did you get your map?



# Real Estate Question of the Month

## **S**houldn't I just Wait Until After the Holidays to List My Home?

**David's Answer:** *Let's look at both Opportunities and their Benefits.*

As a Seller you want to have the most exposure to your home and not many other homes, right? Many Sellers like you are nervous at this time. Their friends suggested waiting until after the holidays. *(Just like everyone else does).* **The problem** with waiting until after the first of the year is that you will then go on the market with everyone else. **Competing with more houses on the market is not what you want, Is it?** After all, as I ask my clients, "do you want to list your house or do you want it Sold?"

As a Buyer—The end of the year brings out only those who are **SERIOUS**. These Buyers want to be in their new home for the holidays. Or they want to purchase something for an investment. That means getting it done before year end. That way they can reap the rewards of the tax benefits.

By putting your home on the market now you will increase your chances of selling faster. You will have been on the market for that crucial first 30 days with much less competition. During the second week of January everyone in your area that was thinking of selling now will be calling their agents to list. Then you will you will be competing with many more homes.

Certainly you want to get a head start getting your home SOLD, don't you? The sooner you do the sooner you can upgrade to that new home you have been eyeing with the great price and terms offered in today's market. You want the best deal on both ends, don't you?

## INFORMATION CORNER

Valuable FREE reports for Buyers and Sellers mailed to you at no cost or obligation. Call anytime, 24 hours a day to **1-877-560-0175** and enter the **ID#** of the Information that you would like to receive.

### BUYERS

1. SAVE THOUSANDS— Find out how you can save thousands of dollars when you buy a home ... **ID# 1014**
2. STOP PAYING RENT— Learn how to buy your first home for as little as renting ... **ID# 1001**
3. HOW TO BUY A HOME WITH AS LITTLE AS NO MONEY DOWN.....  
.... **ID# 1025**
4. 10 BEST BUYS HOT LIST— Receive a FREE list of the most current Best Buys in your desired location and price range ..... **ID# 1040**
5. 9 BUYER TRAPS— How to avoid these common traps that could cost you the home of your dreams.... **ID# 1018**

### SELLERS

1. 11 HOME INSPECTION PITFALLS— Learn about these common and costly traps BEFORE you list..... **ID# 1003**
2. COSTLY HOMESSELLER MISTAKES— Learn how to avoid these common mistakes and save yourself thousands of dollars when you sell your home... **ID# 1000**
3. HOW TO SELL YOUR HOME WITHOUT AN AGENT ... **ID# 1017**
4. FIND OUT WHAT AREA HOMES ARE SELLING FOR— Receive a Free computerized hotlist of recent home sales and current Listings ..**ID# 1041**
5. 27 QUICK & EASY FIXUPS — Learn how to sell your home fast and for top dollar..... **ID# 1023**

## Quotes of the Month

What you do in your working hours determines what you have. What you do in your play hours determines who you are. ~ **George Eastman**

To be a champ, you have to believe in yourself when nobody else will. ~ **Sugar Ray Robinson**

## December Quiz Question

**Why Shouldn't I wait until after the Holidays to List My Home?**

Hint: the answer is somewhere in this newsletter...

**Congratulations to Our Referral Contest WINNERS**



David Cathers

*DETAILS INSIDE*



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### IN THIS ISSUE

Thanks Basket Brigade  
helpers

Cathers Corner

Real Estate

Question of the Month

Monthly Quotes

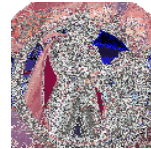
December Quiz  
Question

**Everyone** who calls  
278-9251 or emails  
([David@DavidCathers.com](mailto:David@DavidCathers.com))  
the correct answer by the  
**30th of this month** will be  
entered into a drawing for  
**Free Movie Pass for Two.**

Enjoy a night out with  
someone special on me.  
(Your Odds are better than you think)

*A VALUABLE  
RESOURCE*

### This Month's Vendor Highlight:



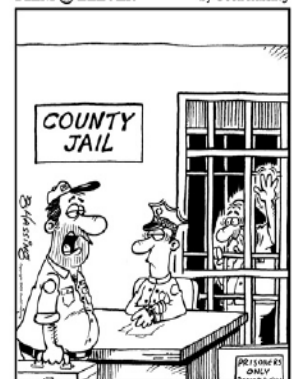
**KNIGHT**  
Safe & Lock

**Y**ou just moved into your new house and you want to change the locks? Or need a couple keys made for your family members?

Have you ever locked your doors with the keys still inside? Either in your car or your house? Whatever your lock needs I recommend Lee Mentzos of Knight Safe and Lock. With over 25 years of experience you're in good hands. I have worked with Lee for over 15 years and continue to refer him to my friends and business associates.

Call: Lee Mentzos 253-851-5625

FILM @ ELEVEN by Geoff Hassing



"SOMEBODY HERE CALL FOR A LOCKSMITH?"

*ACT NOW ON THIS!*