



DAVID'S

POSITIVE HOME NEWS

www.davidcathers.com

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What an AMAZING Gift it Was

Because of your *Gift of Giving* this year we **provided 448 baskets** to families in need. That means **1804 people had a meal** this Thanksgiving because of you. We received some food after completing the baskets and donated it to **another local church food drive**.

The turnout for both days was **Unbelievable**. On Tuesday evening we met at the Gig Harbor Boys & Girls Club to sort the food and set up everything. We started at 5:00PM. If you weren't there you wouldn't believe how many people showed up to help. Despite the previous days of snow and ice and the news media there had to be at least 150 people. **And an hour before that** we had at least 14 people meet me at Albertsons. There we lined up to load the trucks with the bulk food order. You would have thought you were in an old western movie where every body lined up with bucket to put out a fire. The pallets of food items, cases of turkeys and cases of 10 pound bags of potatoes were all smoothly transferred from Gig Harbor Albertsons loading dock into One 17' U haul truck, two full size pick up trucks, one small truck (for two trips), one SUV and one Hummer. All this was done in time to get it all to the Boys & Girls Club before 5:00 PM.

Then on Wednesday morning we kicked it into gear at 11:00 am. **Again You Showed Up in MASSES**. (200 to 300 or more). **Thank You All!** Even as we tried to slow things down so that there would be something for everyone to do, the machine kept running. All baskets were out being delivered and the rooms were cleaned up by about 5:00 PM.

As you know we are **Thankful to EVERY Person that helped**. Each year more and more wonderful people in this community come together and give us a hand. I try to get you to write down your names and numbers so I can call you to say thanks and call you the next year to come join us again. Many of you have told me *"Don't Worry I just want to be here and I'll be back next year"*.



Jeff is Ready to Deliver



John checks for a tag on the basket



Ole is filling a basket

Real Estate Question of the Month

If You Want it Sold, Don't Personalize Your Home —What?

What do you mean Don't Personalize my home? I Live here! **NOW Wait, think about what you just said.** You live here. **NOT THE BUYER.**

When you are ready to sell your home it has to become a HOUSE. The house is not a personal reflection of you but a Home is. Buyers will buy a HOUSE then personalize it to be their Home.

Go to www.DavidCathers.TV Listen as Melanie Warren our Staging Expert shares her Important Key Points on this Subject.

After watching make sure you **sign up for your free copy** of this video transcript. **Go to the box to your right and fill in your name and email address and receive notice of future TV Episodes.** And don't forget to tune in each week. Don't miss a Single Episode of DavidCathers.TV

Be sure to **leave your comments and questions** for future shows!

Then send me your answer for a chance to win your **FREE Movie Passes.**



INFORMATION CORNER

Valuable ^{FREE!} reports for Buyers and Sellers mailed to you at no cost or obligation. Call anytime, 24 hours a day to **1-877-560-0175** and enter the ID# of the Information that you would like to receive.

BUYERS

- 1. SAVE THOUSANDS**— Find out how you can save thousands of dollars when you buy a home ... **ID# 1014**
- 2. STOP PAYING RENT**— Learn how to buy your first home for as little as renting ... **ID# 1001**
- 3. HOW TO BUY A HOME WITH AS LITTLE AS NO MONEY DOWN.....** **... ID# 1025**
- 4. 10 BEST BUYS HOT LIST**— Receive a FREE list of the most current Best Buys in your desired location and price range **ID# 1040**
- 5. 9 BUYER TRAPS**— How to avoid these common traps that could cost you the home of your dreams... **ID# 1018**

SELLERS

- 1. 11 HOME INSPECTION PITFALLS**— Learn about these common and costly traps BEFORE you list..... **..... ID# 1003**
- 2. COSTLY HOMESSELLER MISTAKES**- Learn how to avoid these common mistakes and save yourself thousands of dollars when you sell your home... **ID# 1000**
- 3. HOW TO SELL YOUR HOME WITHOUT AN AGENT** ... **ID# 1017**
- 4. FIND OUT WHAT AREA HOMES ARE SELLING FOR**— Receive a Free computerized hotlist of recent home sales and current Listings ..**ID# 1041**

Questions to Ponder

1. How can there be Self Help “groups”?
2. Why is there a light in the fridge but not in the freezer?
3. How do you throw away a garbage can?
4. What do chickens think we taste like?
5. How come wrong numbers are never busy?

For More Information: Visit: www.DavidCathers.com or Call 253-278-9251



David Cathers

November Quiz Question

If You Want it Sold, Don't Personalize Your Home —What?

Hint: the answer is somewhere in this newsletter...

Last Months Winner is Barbara Sikes



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Email: david@davidcathers.com

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Question of the Month

December Quiz Question

Everyone who calls 278-9251 or emails (David@DavidCathers.com) the correct answer by the **30th of this month** will be entered into a drawing for Free Movie Pass for Two.

Enjoy a night out with someone special on me.

(Your Odds are better than you think)

BE A WINNER!

This Month's Vendor Highlight:

Buzz Wireless

Kevin Rose

A VALUABLE RESOURCE

Can you believe there is someone selling cell phones that speaks English? And what about Real Customer Service? **It's True and I've found him!** His name is **Kevin Rose**. And once again I found him through the power of referrals.

When I needed a new phone a friend told me to call Kevin. He told me this guy can explain these phones. How to use the features. He will even spend time with you. **THEN** Kevin will call you in a day and follow up to see how you are doing. And if you have questions, and I did, Kevin will sit down with you for hours if need be until you get things resolved.

This is the level of Customer Service you hope for with any Superior Company. But I've never found it in the cell phone business, **Until Now**.

So quit wasting your time at any other Phone stores. Go see Kevin Rose at 919 Pacific Ave., Tacoma, WA 98402. You can call him first at 253-471-2675.

You Will Be Glad You Did!!