

\$26.95

"Happy thanksgiving"



# DAVID'S POSITIVE HOME NEWS

[www.davidcathers.com](http://www.davidcathers.com)

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*Come Join Us Again*

**We** would love to have you join us this year for our **18th Annual Thanksgiving Basket Brigade**. I know it seems early to talk about it. But as you know time goes by so fast. We are starting to plan now. Those of you who have helped before know the Fun and Awesome Feelings you get from doing this each year. I still remember the first year when we did 12 baskets! **Last year we delivered 448 Baskets**. And last year more than half of you were new helpers. That was hundreds of new helpers. **THANK YOU!**

Wow can you believe it? We have been averaging helping about **1250 people** each Thanksgiving. Some are your friends and co workers who may have lost a family member or lost their job unexpectedly. Maybe a divorce changed their life? Some have military families with a spouse deployed. **It can happen to anyone of us.**

We Anonymously deliver the baskets the day before Thanksgiving. Do you remember doorbell I ditch as a kid? **This time your mother will approve!** When you deliver the basket you get to place it on the front doorstep. Ring the bell and Run!

### Why do it this way?

Because the person receiving will not feel any loss of pride if they would not normally ask for help. And besides that you'll feel good knowing you did this just because!

Each basket contains a note that reads: **"This Basket comes to you from someone who cares. All we ask is that you take care of yourself well enough to do this for someone else someday."**

The best part is we now have many, many people coming back each year to help that have received baskets. Some will tell you their story and others just quietly give their time. It's all about coming together and full circle of life and giving to others.

**This year we will be using the Border's Books Building at UPTOWN CENTER in Gig Harbor.**

**Call Now** to get involved this year. (253) 278-9251 or send me an email: [david@davidcathers.com](mailto:david@davidcathers.com)

**Thank You Eric at IVYCAT for the website:** [www.gigharborbasketbrigade.com](http://www.gigharborbasketbrigade.com)

Checks, cash or **PayPal** accepted.



Keep Reading

Thank You to All that Showed Up for *Your Client Appreciation Day*

Pica Pumpkin Patch

❖  
**WELCOME  
 To  
 CATHERS  
 CORNER**

October was busy. Brian & I recorded 3 Tele seminars related to our book.

People started calling early this year to volunteer for the Thanksgiving Basket Brigade. Now we will be busy all November organizing this years event.

Deb, Mom, Gail and I all went to see Celtic Thunder in Seattle last week. That was an amazing night of music. If you get the chance to see them it is well worth it.

We'll enjoy this months newsletter and be sure to order your copy of my 1st book today. (just email me:

David @DavidCathers.com

*David*



Andrew Flanigan's boys had a ball



Chris Chartrey Loads up the sling for his first shot

How far will a Pumpkin fly in the Slingshot?



Making New Friends



*The Home Team Boys Say  
 Thanks for Joining Us*



Use your cell phone scanner to go directly to the website

## Real Estate Question of the Month

### What is the Difference Between Active, Contingent, Pending Inspection, Pending Backup and Pending ?

**M**any times you call and ask me what the difference is with each of these labels. Then the next question is—"Can I still make an offer?"

So let's take a look at each one and why they are used.

**Active (A)** is first. This is when a property is listed for sale. It is available to see and to make an offer to buy.

**Contingent (C)** - This is where an offer is made on a property. And the buyer has to first sell their property in order to complete the purchase. If another offer comes in on the property, the person with the Contingent offer is asked first if they are still going to buy the property. If they cannot without first selling theirs then the contingency may go away.

**Pending Inspection (PI)**— This tells you that an offer has been made. The potential buyer has a specified amount of time to complete and inspection. (usually about 10 days for a normal residential home purchase). It can be longer for a lot where you want to build a home. Then you may need more time for questions about county & city regulations and permits and such.

**Pending Back Up (PBU)** - This means an offer has been made and accepted by the seller. However they are willing to look at more offers still. This is common when you have a Short Sale. Although the seller has accepted the offer their lender still has to agree because of the shortage amount. They may want to try and get other offers before they respond to the first one.. **\*\*Note\*\*** - *As the Buyer you will not have to present your Earnest Money or pay for any inspections until the sellers lien holder has accepted your offer. At that time you will have Mutual Acceptance of the contract. Until then hang on to your money.*

**Pending (P)** - Finally the inspection has been completed and conditions met. Next the paperwork is being completed to take this transaction through to closing.

Finally you reach **SOLD**. Then the record becomes a public document and you can find out the final selling price.

Hopefully this information has been helpful for you. If you have any further questions give me a call.

## INFORMATION CORNER

Valuable ~~FREE!~~ reports for Buyers and Sellers mailed to you at no cost or obligation. Call anytime, 24 hours a day to 1-877-560-0175 and enter the ID# of the Information that you would like to receive.

### BUYERS

- 1. SAVE THOUSANDS**— Find out how you can save thousands of dollars when you buy a home ... **ID# 1014**
- 2. STOP PAYING RENT**— Learn how to buy your first home for as little as renting ... **ID# 1001**
- 3. HOW TO BUY A HOME WITH AS LITTLE AS NO MONEY DOWN.....** ... **ID# 1025**
- 4. 10 BEST BUYS HOT LIST**— Receive a FREE list of the most current Best Buys in your desired location and price range ..... **ID# 1040**
- 5. 9 BUYER TRAPS**— How to avoid these common traps that could cost you the home of your dreams.... **ID# 1018**

### SELLERS

- 1. 11 HOME INSPECTION PITFALLS**— Learn about these common and costly traps BEFORE you list..... **ID# 1003**
- 2. COSTLY HOMESSELLER MISTAKES**- Learn how to avoid these common mistakes and save yourself thousands of dollars when you sell your home... **ID# 1000**
- 3. HOW TO SELL YOUR HOME WITHOUT AN AGENT ...** **ID# 1017**
- 4. FIND OUT WHAT AREA HOMES ARE SELLING FOR**— Receive a Free computerized hotlist of recent home sales and current Listings **ID# 1041**

## More Thoughts to Ponder

- 1. Carelessly planned projects take 3 times longer to complete than expected. Carefully planned projects take 4 times longer to complete than expected, mostly because the planners expect their planning to reduce the time it takes.**
- 2. People will accept your ideas much more readily if you tell them that Benjamin Franklin said it first.**
- 3. Dijon vu - the same mustard as before**
- 4. If all the nations in the world are in debt, where did all the money go?**
- 5. When we say our mind wanders—where does it go?**

For More Information: Visit: [www.DavidCathers.com](http://www.DavidCathers.com) or Call 253-278-9251



David Cathers

## November Quiz Question

What is the Difference Between Active, Contingent ,Pending Inspection, Pending Backup and Pending ?

Hint: the answer is somewhere in this newsletter...

*Congratulations* to **Janet Matthews** of Gig Harbor for correctly answering last months question

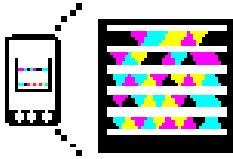
Your Movie Passes are in the Mail

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<http://gettag.mobi>

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### November Quiz Question

Everyone who calls 278-9251 or emails (David@DavidCathers.com) the correct answer by the **30th of this month** will be entered into a drawing for Free Movie Pass for Two.

Enjoy a night out with someone special on

**BE A WINNER!**

## Congratulations New Home Owners



Glenn, Maiken & Emma in their new home

“Thank You, Thank You, Thank You David. We love our new home. I’m so glad you found this for us. The location is perfect. The home is perfect and you got us everything we asked for. And thank you for being there with answers to all our questions. We will definitely be telling our friends to call you.”

**Maiken Hamilton**, Gig Harbor, WA



Kyle, Anna, Kaylee, (Kaden not in picture) & Clara Munkres

David, It was worth the wait even with buying a Short Sale. Kyle and I cannot believe *how much you did for us*. **First** helping us to find someone that would buy our previous home on a Rent to Own contract. **Then** staying in constant contact and I mean constant while we worked through the buying process with this Short Sale. Not only did you prepare us from the start, you also made sure we were included in everything along the way. And we have to say your lender Traci Skinner is amazing too. What a team! We are telling everybody we know to call you. Thank You Again, **Anna Munkres**, Port Orchard, WA